# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

# **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2017

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 

For the transition period from \_\_\_\_\_\_ to \_\_\_\_

**Commission File Number: 001-37899** 

ALLIANCE MMA. INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

47-5412331 (I.R.S. Employer **Identification No.)** 

590 Madison Avenue, 21<sup>st</sup> Floor New York, New York 10022 (Address of principal executive offices)

(212) 739-7825 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No 🗆

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files. Yes 🗵 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer 

Non-accelerated filer 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

Number of shares of the registrant's common stock outstanding at May 15, 2017: 9,404,462.

Accelerated filer 

Smaller reporting company 

# Alliance MMA Form 10-Q

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#### **Cautionary Statement Regarding Forward-Looking Statements**

This Quarterly Report on Form 10-Q and other written and oral statements made from time to time by us or on our behalf may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to anticipated future events, future results of operations or future financial performance. In some cases, you can identify forward-looking statements by terminology such as, "may," "might," "will," "should," "intends," "expects," "plans," "goals," "projects," "anticipates," "believes," "estimates," "predicts," "potential," or "continue" and similar expressions or variations of such words that are intended to identify forward-looking statements, but are not the exclusive means of identifying forward-looking statements in this Quarterly Report. The identification of certain statements as "forward-looking" is not intended to mean that other statements not specifically identified are not forward-looking. All statements other than statements about historical facts are statements that could be deemed forward-looking statements, including, but not limited to, statements that relate to:

- *Our ability to manage our growth;*
- Our ability to effectively manage the businesses of the regional MMA promotions and related businesses we acquired, to create synergies among the businesses, and to leverage these synergies to achieve our business objective of creating a developmental league for the MMA industry;
- Our ability to compete with other regional MMA promotions for top ranked professional MMA fighters and for television and other content distribution arrangements;
- Sustained growth in the popularity of MMA among fans;
- Our ability to protect or enforce our intellectual property rights; and
- Other statements made elsewhere in this quarterly report.

Although forward-looking statements in this Quarterly Report reflect the good faith judgment of our management, such statements can only be based on facts and factors currently known by us. Consequently, forward-looking statements are inherently subject to risks, uncertainties, and changes in condition, significance, value and effect, including those discussed below under the heading "Risk Factors" within Part I, Item 1A of this Quarterly Report and other documents we file from time to time with the Securities and Exchange Commission, such as our annual reports on Form 10-K for the year ended December 31, 2016, our quarterly reports on Form 10-Q and our current reports on Form 8-K. Such risks, uncertainties and changes in condition, significance, value and effect could cause our actual results to differ materially from those expressed herein and in ways not readily foreseeable. Readers are urged not to place undue reliance on these forward-looking statements, which speak only as of the date of this Quarterly Report and are based on information currently and reasonably known to us. We undertake no obligation to revise or update any forward-looking statements in order to reflect any event or circumstance that may arise after the date of this Quarterly Report. Readers are urged to review carefully and consider the various disclosures made in this Quarterly Report, which attempt to advise interested parties of the risks and factors that may affect our business, financial condition, results of operations and prospects.

# PART I—FINANCIAL INFORMATION

# Item 1. Financial Statements

# Alliance MMA, Inc. Condensed Consolidated Balance Sheets (Unaudited)

		March 31, 2017	De	ecember 31, 2016
ASSETS				
Current assets:				
Cash	\$	2,897,199	\$	4,678,473
Accounts receivable, net of allowance for doubtful accounts of \$0 as of March 31, 2017 and December 31, 2016		198,573		8,450
Prepaid expenses		116,466		134,852
Total current assets		3,212,238		4,821,775
Property and equipment, net		157,543		122,312
Intangible assets, net		6,862,288		5,780,213
Goodwill		3,755,179		3,271,815
TOTAL ASSETS	\$	13,987,248	\$	13,996,115
LIABILITIES AND STOCKHOLDERS' EQUITY			_	
Current liabilities:				
Accounts payable and accrued liabilities	\$	709,283	\$	284,361
Total current liabilities		709,283		284,361
TOTAL LIABILITIES		709,283		284,361
Commitments and contingencies (Note 8)				
Stockholders' Equity:				
Preferred Stock, \$.001 par value; 5,000,000 shares authorized at March 31, 2017 and December 31, 2016; no shares issued and outstanding				_
Common stock, \$.001 par value; 45,000,000 shares authorized at March 31, 2017 and December				
31, 2016; 9,404,462 and 9,022,308 shares issued and outstanding, respectively		9,404		9,022
Additional paid-in capital		20,184,244		18,248,582
Accumulated deficit		(6,915,683)		(4,545,850)
TOTAL STOCKHOLDERS' EQUITY	-	13,277,965	_	13,711,754
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	13,987,248	\$	13,996,115

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# Alliance MMA, Inc. Condensed Consolidated Statements of Operations *(Unaudited)*

	Three Months Ended March 31,			
		2017		2016
Revenue, net	\$	754,830	\$	
Cost of revenue		470,572		
Gross profit		284,258	_	
Operating expenses:				
General and administrative		2,225,404		14,276
Professional and consulting fees		428,288		102,411
Total operating expenses		2,653,692		116,687
Loss from operations		(2,369,434)		(116,687)
Other expense		399		
Loss before provision for income taxes		(2,369,833)		(116,687)
Provision for income taxes				
Net loss	\$	(2,369,833)	\$	(116,687)
Net loss per share, basic and diluted	\$	(0.25)	\$	(0.02)
Weighted average shares used to compute net loss per share, basic and diluted		9,344,226	_	5,289,136

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# Alliance MMA, Inc. Condensed Consolidated Statement of Changes In Stockholders' Equity *(Unaudited)*

		ed Stock					Total Stockholders'
	Shares	Amount	Shares	Amount	Capital	Deficit	Equity
Balance—December 31, 2015	—	\$ —	5,289,136	\$ 5,289	\$ —	\$ (386,456)	\$ (381,167)
Issuance of common stock related to IPO, net	_		2,222,308	2,222	8,898,966	_	8,901,188
Issuance of common stock related to acquisition of Initial Business Units and Acquired Assets	_		1,377.531	1,378	6,197,511	_	6,198,889
Issuance of common stock related to acquisition of Iron Tiger				,	, ,		
Fight Series			133,333	133	506,532	_	506,665
Stock based compensation related to employee stock option grant	_		_	_	50,573	—	50,573
Stock based compensation related to common stock issued to non- employees by an affiliate	_		_	_	2,595,000	_	2,595,000
Net loss						(4,159,394)	(4,159,394)
Balance—December 31, 2016		\$	9,022,308	\$ 9,022	\$18,248,582	\$ (4,545,850)	\$ 13,711,754
Stock based compensation related to employee stock option grants					319,729		319,729
Issuance of common stock and warrant related to acquisition of					,		,
SuckerPunch	_		307,487	307	1,328,540	—	1,328,847
Issuance of common stock related to acquisition of Fight Time Promotions			74,667	75	287,393	_	287,468
Net loss			, 1,307	15		(2,369,833)	(2,369,833)
Balance—March 31, 2017		\$	9,404,462	\$ 9,404	\$20,184,244	\$ (6,915,683)	\$ 13,277,965

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# Alliance MMA, Inc. Condensed Consolidated Statements of Cash Flows *(Unaudited)*

	Three Months Ended March 31,			
		2017	,	2016
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net loss	\$	(2,369,833)	\$	(116,687)
Adjustments to reconcile net loss to net cash used in operating activities:				
Stock-based compensation		319,729		
Amortization of acquired intangibles		517,376		—
Depreciation of fixed assets		22,920		—
Changes in operating assets and liabilities:				
Accounts receivable		(190,123)		
Deferred offering cost				(15,500)
Prepaid expenses		18,386		—
Accounts payable and accrued liabilities		424,922		9,986
Net cash used in operating activities		(1,256,623)		(122,201)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of SuckerPunch		(357,500)		_
Purchase of Fight Time Promotions		(84,000)		_
Purchase of Sheffield video library		(25,000)		_
Purchase of fixed assets		(58,151)		
Net cash used in investing activities		(524,651)		
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from note payable – related party	\$		\$	122,201
Proceeds from issuance of common stock to founders		_		_
Net cash provided by financing activities				122.201
NET DECREASE IN CASH		(1,781,274)		
CASH — BEGINNING OF PERIOD		4,678,473		
CASH — END OF PERIOD	\$	2,897,199	\$	
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:	Ψ	2,077,177	ψ	
Cash paid for interest	¢		ሰ	
•	\$		\$	
Cash paid for taxes	\$		\$	
SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:				
Stock issued in conjunction with acquisition of SuckerPunch and Fight Time Promotions	\$	1,616,315	\$	

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# Note 1. Description of Business and Basis of Presentation

# Nature of Business

Alliance MMA, Inc. ("Alliance" or the "Company") was formed in Delaware on February 12, 2015 to acquire companies in the mixed martial arts ("MMA") industry. On September 30, 2016, Alliance completed the first tranche of its initial public offering and acquired the assets and assumed certain liabilities of six companies, consisting of five promoters and a ticketing platform for MMA events. In October 2016, GFL Acquisition, Co., Inc., a wholly-owned subsidiary of Alliance, merged with a seventh company, Go Fight Net, Inc., which produces and distributes MMA video entertainment. The respective acquired businesses of the seven companies are referred to in these Notes as the "Initial Business Units".

# Initial Business Units

# Promotions

- · CFFC Promotions, LLC
- · Hoosier Fight Club Promotions, LLC
- · Punch Drunk Inc., also known as Combat Games MMA
- · Bang Time Entertainment, LLC DBA Shogun Fights
- · V3, LLC

# Ticketing Platform

CageTix LLC

Video Production and Distribution

Go Fight Net, Inc.

# Acquired Assets

Following the completion of its initial public offering, Alliance acquired the following assets:

- all rights in the existing MMA and kickboxing video libraries of Louis Neglia's Martial Arts Karate, Inc. related to the Louis Neglia's Ring of Combat and Louis Neglia's Kickboxing events and shows, a right of first refusal to acquire the rights to all future Louis Neglia MMA and kickboxing events; and
- · the MMA and video library of Hoss Promotions, LLC related to certain CFFC events.

The Neglia and Hoss video libraries are referred to in these Notes as the "Acquired Assets".

# Subsequent Acquisitions

Following the acquisition of the Initial Business Units, the Company acquired (i) the Ohio-based MMA promotion business of Ohio Fitness and Martial Arts, LLC d/b/a Iron Tiger Fight Series on December 9, 2016, (ii) Roundtable Creative Inc., a Virginia corporation d/b/a SuckerPunch Entertainment, a leading fighter management and marketing company on January 4, 2017 and (iii) the MMA promotion business of Fight Time Promotions, LLC (collectively, the "Subsequent Acquisitions") on January 18, 2017.

# **Description of Businesses**

The following is a description of each of the Initial Business Units, the Acquired Assets and the Subsequent Acquisitions:

# CFFC Promotions, LLC

Based in Atlantic City, New Jersey, CFFC was founded in 2011 and has promoted over 58 professional MMA events, primarily in New Jersey and Pennsylvania. Ranked in the top 10 of all regional MMA promotions, CFFC currently airs on the CBS Sports Network as well as www.gfl.tv and has sent 23 fighters to the UFC. Devon Mathiesen serves as General Manager of CFFC.

# Hoosier Fight Club Promotions, LLC

Based in the Chicago metropolitan area, HFC was founded in 2009 and has promoted over 26 events, including the first sanctioned event in Indiana in January, 2010. HFC has sent or promoted eight fighters to the UFC and several to Invicta Fighting Championships. HFC's Danielle Vale serves as General Manager in the Chicago area market.

# Punch Drunk, Inc. d/b/a COmbat GAmes MMA

Based in Kirkland, Washington, COGA was founded in 2009 and has promoted over 46 shows primarily in Washington State. COGA frequently airs on ROOT Sports Pacific Northwest regional network as well as www.gfl.tv. COGA's founder Joe DeRobbio serves as General Manager for the Pacific Northwest region.

# Bang Time Entertainment LLC d/b/a Shogun Fights

Based in Baltimore, Maryland, Shogun was founded in 2008 and has promoted 14 fights at the Royal Farms Arena in Baltimore, the same venue that hosted UFC 174 in April of 2014. A premier mid-Atlantic regional MMA promotion, Shogun Fights currently airs on Comcast Sportsnet as well as www.gfl.tv. Shogun's founder John Rallo serves as General Manager our for the mid-Atlantic region.

# V3, LLC

Based in Memphis, Tennessee, V3 Fights was founded in 2009 and has promoted 45 events primarily at event centers in Memphis, Tennessee and elsewhere in Tennessee, Mississippi and Alabama. V3 Fights is the mid-South's premier MMA promotion and has been broadcast live on Comcast Sports South as well as www.ustream.com, www.YouTube.com. V3 Fights founder Nick Harmeier serves as General Manager for the mid-South region.

## Go Fight Net, Inc.

Founded in 2010, Go Fight Net operates "GoFightLive" or "GFL" a sports media and technology platform focusing exclusively on the combat sports marketplace. With a media library containing 11,000 titles comprising approximately 10,000 hours of unique video content, and the addition of approximately 1,200 hours of new original content annually, GFL maintains the largest continuously growing database of MMA events, fighters, and fight videos in the world. The GFL fighter database contains information on over 25,000 professional and amateur combat sports fighters and over 18,000 fights. GFL combines proprietary technology with content production and acquisition to deliver diverse and compelling content to a global audience. GFL's content is distributed globally in all broadcast media through its proprietary distribution platform via cable/satellite, Internet, IPTV and mobile protocols. The GFL platform utilizes GFL's proprietary scalable online master control technology that enables viewers using a broad range of devices and formats to obtain large amounts of video and other content. GFL broadcasts an average of 450 live events annually (having broadcast 2,500 events since inception) to viewers in over 175 countries. GFL has produced 150 episodes of the GoFightLiveTM "real fights" series airing weekly on Comcast Sports Net, SNY and other networks globally.



## CageTix LLC

Founded in 2009 by Jay Schneider, a seasoned MMA event promoter, CageTix is the first group sales service to focus specifically on the MMA industry. CageTix is intended to be complementary to any existing ticket service such as Ticketmaster or box office sales used by a promotion. CageTix presently services the industry's top international mixed martial arts events including Legacy, RFA, Bellator MMA, King of the Cage, and Glory. Since its inception, CageTix has sold tickets for over 1200 MMA events and currently services 64 MMA promotions operating in 106 cities. In 2014, CageTix sold 15,883 tickets to 6,391 customers. Formerly the founder of Victory Fighting Championships, Jay Schneider is a member of the Nebraska Athletic Commission and was a senior columnist for Ultimate MMA magazine under the pen name 'Victory Jay' for over a decade. Jay Schneider serves as Vice President.

#### Iron Tiger Fight Series

Based in Bellfountain, Ohio, IT was founded in 1995 and has promoted 69 professional MMA events in various locations throughout Ohio. IT has sent or promoted 10 fighters to the UFC and several to Bellator. IT's Scott Sheeley serves as General Manager of IT.

#### SuckerPunch

Based in Northern Virginia, SuckerPunch manages professional MMA fighters, including current UFC feather weight champion Max Holloway.

## Fight Time Productions

Based in Ft. Lauderdale, Florida, Fight Time has promoted 36 professional MMA events in Miami, Florida. Fight Time is South Florida's premier MMA promotion and was founded by the late Howard Davis and Karla Guadamuz who serves as General Manager.

#### Hoss Promotions, LLC

An affiliate of CFFC, Hoss owned the intellectual property rights to approximately 30 MMA events promoted by CFFC. The Company has acquired the exclusive rights to the Hoss fighter library, which covers approximately 100 hours of video content.

# Ring of Combat, LLC

Based in Brooklyn, New York, and founded by MMA icon and three-time World Kickboxing Champion Louis Neglia (34-2), Ring of Combat is currently ranked as the No. 4 regional promotion in the world by Sherdog.com, a website devoted to the sport of mixed martial arts that is owned indirectly by Evolve Media, LLC. The Company acquired the exclusive rights to the Ring of Combat fighter library, which includes professional MMA, amateur, and kickboxing events and covers approximately 200 hours of video content. Ring of Combat has sent approximately 90 fighters to the UFC. The Company additionally secured the media rights to all future Ring of Combat promotions.

# Sheffield Recordings Limited, Inc.

A service provider of Shogun, Sheffield owned the intellectual property rights of events promoted by Shogun. The Company has acquired the exclusive rights to the Sheffield fight library for \$50,000, of which \$25,000 was paid in cash and \$25,000 will be paid with 5,556 shares of Alliance common stock.



## Basis of Presentation and Principles of Consolidation

The accompanying interim unaudited condensed consolidated financial statements as of March 31, 2017 and 2016, and for the three months then ended, have been prepared by the Company in accordance with generally accepted accounting principles ("GAAP") in the United States ("U.S.") for interim financial information. The amounts as of December 31, 2016 have been derived from the Company's annual audited financial statements. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted in accordance with such rules and regulations. In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments necessary (consisting of normal recurring adjustments) to state fairly the financial position of the Company and its results of operations and cash flows as of and for the periods presented. These financial statements should be read in conjunction with the annual audited financial statements and notes thereto as of and for the year ended December 31, 2016, included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, filed on April 17, 2017 (the "Form 10-K"). The results of operations for the three months ended March 31, 2017 are not necessarily indicative of the results that may be expected for the full year ended December 31, 2017 or any future period and the Company makes no representations related thereto.

## Use of Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported and disclosed in the consolidated financial statements and accompanying notes. Such estimates include, but are not limited to, fair value of acquired intangible assets and goodwill, useful lives of intangible assets and property and equipment, the assessment of the recoverability of goodwill, likelihood and range of possible losses on contingencies, valuation and recognition of stock-based compensation expense, recognition and measurement of current and deferred income tax assets and liabilities, assessment of unrecognized tax benefits, among others. Actual results could differ from those estimates.

## Liquidity and Going Concern

#### Liquidity

The Company incurred a net loss of \$2.4 million for the quarter ended March 31, 2017, and has an accumulated deficit of \$6.9 million since inception. Unless the Company is able to generate sufficient revenue to cover its operating costs, it will need to raise capital by selling shares of common stock or by borrowing funds through a working capital loan facility. Management cannot provide any assurances that the Company will generate sufficient revenue to continue as a going concern or, if it chooses to raise capital, that it will be successful in doing so on commercially reasonable terms or at all.

#### Note 2. Summary of Significant Accounting Policies

There have been no significant changes in the Company's significant accounting policies during the three months ended March 31, 2017, as compared to the significant accounting policies described in the Form 10-K with the exception of the fighter commission revenue recognition policy disclosed below.

#### **Revenue Recognition**

#### Promotion Revenue

The Company records revenue from ticket sales and sponsorship income upon the successful completion of the related event, at which time services have been deemed rendered, the sales price is fixed and determinable and collectability is reasonably assured. Customer deposits consist of amounts received from the customer for fight promotion and entertainment services to be provided in the next fiscal year. The Company receives these funds and recognizes them as a liability until the services are provided and revenue can be recognized.

#### Ticket Service Revenue

The Company acts as an agent for ticket sales for promoters and records revenue upon receipt of cash from the credit card companies. The Company charges a fee per transaction for collecting the cash on ticket sales and remits the remaining amount to the promoter upon completion of the event or request for advance from the promoter. The Company's fee is non-refundable and is recognized immediately as it is not tied to the completion of the event. The Company recognizes revenue upon receipt from the credit card companies due to the following: the fee is fixed and determined and the service of collecting the cash for the promoter has been rendered and collection has occurred.

# Fighter Commission Revenue

The Company records fighter commission revenue upon the completion of the contracted athlete's related event, at which time the fighter's services have been deemed rendered, the contractual amount due to the fighter is known and the commission due to the Company related to these activities is fixed and determinable and collectability is reasonably assured.

#### Distribution Revenue

The Company acts as a producer, distributor and licensor of video content. The Company's online video content is offered on a pay per view ("PPV") basis. The Company records revenue on PPV transactions upon receipt of payment to credit processing partners. The Company charges viewers a fee per PPV purchase transaction for entitling a viewer to watch the desired video. The Company records revenue net of a fee for the credit card processing cost per transaction. The Company maintains all revenues from videos the Company

films and distribute a profit share, typically 50% to promoters who use our streaming services. The Company generates revenues from video production services, and books this revenue upon completion of the video production project. The Company generates revenues from licensing the rights to videos to networks overseas and domestically, and books revenue upon delivery of content. To the extent there are issues (i) watching a video (ii) with our production services or (iii) with the quality of a video we send out for distribution to a network we would issue a partial or full refund based on the circumstances. Given the nature of our business, these refund requests come within days of delivery, thus we would not anticipate any refund request in excess of 30 days from a PPV purchase, a license delivery or video production performance.

## **Recent Accounting Pronouncements**

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers" ("ASU 2014-09"), and since May 2014 the FASB has issued amendments to this new guidance, which collectively provides guidance for revenue recognition. ASU 2014-09 is effective for the Company beginning January 1, 2018 and, at that time, the Company may adopt the new standard under the full retrospective approach or the modified retrospective approach. Under the new standard, the current practice of many licensing companies of reporting revenues from per-unit royalty based agreements one quarter in arrears would no longer be accepted and instead companies will be expected to estimate royalty-based revenues. The Company is currently evaluating the method of adoption and the resulting impact on the financial statements.

In August 2014, the FASB issued Accounting Standards Update No. 2014-15, Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern (Subtopic 205-40) ("Update 2014-15"), which requires management to assess a company's ability to continue as a going concern and to provide related footnote disclosures in certain circumstances. For public entities, Update 2014-15 was effective for annual reporting periods ending after December 15, 2016. The Company adopted this update in 2016 resulting in no impact on its consolidated results of operations, financial position, cash flows and disclosures.

In February 2016, the FASB issued ASU 2016-02 "Leases (Topic 842)." The core principle of Topic 842 is that a lessee should recognize the assets and liabilities that arise from leases while the accounting by a lessor is largely unchanged from that applied under previous GAAP. The amendments in this update are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company is currently evaluating the impact of the adoption of this new standard.

In March 2016, the FASB issued ASU No. 2016-09, Compensation – Stock Compensation (Topic 718) ("ASU 2016-09"). ASU 2016-09 identifies areas for simplification involving several aspects of accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, an option to recognize gross stock compensation expense with actual forfeitures recognized as they occur, as well as certain classifications on the statement of cash flows. This guidance is effective for fiscal years beginning after December 15, 2016 and for interim periods within those fiscal years, with early adoption permitted. The Company adopted this update effective January 1, 2017.

In August 2016, the FASB issued ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments. This ASU addresses the classification of certain specific cash flow issues including debt prepayment or extinguishment costs, settlement of certain debt instruments, contingent consideration payments made after a business combination, proceeds from the settlement of certain insurance claims and distributions received from equity method investees. This ASU is effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years, with early adoption permitted. An entity that elects early adoption must adopt all of the amendments in the same period. The Company is currently assessing the impact of this new guidance.

In January 2017, the FASB issued ASU No. 2017-04 to simplify the measurement of goodwill by eliminating the Step 2 impairment test. Step 2 measures a goodwill impairment loss by comparing the implied fair value of a reporting unit's goodwill with the carrying amount of that goodwill. The new guidance requires an entity to compare the fair value of a reporting unit with its carrying amount and recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. Additionally, an entity should consider income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. The new guidance becomes effective for goodwill impairment tests in fiscal years beginning after December 15, 2019, though early adoption is permitted. The Company is currently assessing the impact of this new guidance.

In January 2017, the FASB issued ASU No. 2017-01, "Classifying the Definition of a Business." This ASU clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. For public entities, this ASU is effective for annual reporting periods beginning after December 15, 2017, including interim periods within those periods. Early adoption is permitted for transactions for which the acquisition date occurs before the effective date of the ASU only when the transaction has not been reported in financial statements that have been issued. The Company chose to early adopt this standard effective for the year ended December 31, 2016.



# Note 3. Property and Equipment

Property and equipment, net consisted of the following:

	Ν	March 31,		cember 31,
		2017		2016
Promotion equipment	\$	31,393	\$	31,393
Production equipment		61,209		61,209
Equipment, furniture and other		100,811		42,660
Total property and equipment		193,413		135,262
Less accumulated depreciation and amortization		(35,870)		(12,950)
Total property and equipment, net	\$	157,543	\$	122,312

Depreciation and amortization expense for the three months ended March 31, 2017 and 2016 was \$22,920 and \$0, respectively.

# Note 4. Acquisitions

The Company completed the following acquisitions during the three months ended March 31, 2017:

## SuckerPunch

On January 4, 2017, the Company acquired the stock of Roundtable Creative Inc., a Virginia corporation d/b/a SuckerPunch Entertainment, a leading fighter management and marketing company, for an aggregate purchase price of \$1,686,347, of which \$357,500 was paid in cash and \$1,146,927 was paid with the issuance of 307,487 shares of Alliance MMA common stock valued at \$3.73 per share, the fair value of Alliance MMA common stock on January 4, 2017 and \$181,920 was paid with the issuance of a warrant to acquire 93,583 shares of the Company's common stock.

# Fight Time

On January 18, 2017, the Company acquired the mixed martial arts promotion business of Fight Time Promotions, LLC ("Fight Time") for an aggregate consideration of \$371,468, of which \$84,000 was paid in cash and \$287,468 was paid with the issuance of 74,667 shares of the Alliance MMA's common stock valued at \$3.85 per share, the fair value of Alliance MMA common stock on January 18, 2017.

The acquisitions of SuckerPunch and Fight Time Promotions have been accounted for as business acquisitions, under the acquisition method of accounting.

## **Preliminary Purchase Allocation – SuckerPunch**

As consideration for the acquisition of SuckerPunch, the Company delivered the following amounts of cash and shares of common stock.

			Warrant	nsideration
	Cash	Shares	Grant	Paid
SuckerPunch	\$ 357,500	307,487	93,583	\$ 1,686,347

In connection with the acquisition, 108,289 shares of the 307,487 shares of common stock that were issued as part of the purchase price were placed into escrow to guarantee the financial performance of SuckerPunch post-closing. Accordingly, in the event the gross profit is less than \$265,000 during fiscal year 2017, all 108,289 shares held in escrow will be forfeited.

The following table reflects the preliminary allocation of the purchase price for SuckerPunch to identifiable assets and preliminary pro forma intangible assets and goodwill:

	Su	ckerPunch
Cash	\$	
Accounts receivable, net		
Intangible assets		1,525,584
Goodwill		160,763
Total identifiable assets	\$	1,686,347
Total identifiable liabilities		
Total purchase price	\$	1,686,347

# **Preliminary Purchase Allocation – Fight Time Promotions**

As consideration for the acquisition of the MMA promotion business of Fight Time, the Company delivered the following amounts of cash and shares of common stock.

			Co	nsideration
	Cash	Shares		Paid
Fight Time Promotions	\$ 84,000	74,667	\$	371,468

In connection with the business acquisition, 28,000 shares of the 74,667 shares of common stock that were issued as part of the purchase price were placed into escrow to guarantee the financial performance of Fight Time post-closing. Accordingly, in the event the gross profit of Fight Time is less than \$60,000 during fiscal year 2017, all 28,000 shares held in escrow will be forfeited.

The following table reflects the preliminary allocation of the purchase price for the business of the Fight Time to identifiable assets and preliminary pro forma intangible assets and goodwill:

Cash	_
Accounts receivable	
Intangible assets	48,867
Goodwill	322,601
Total identifiable assets	371,468
Total identifiable liabilities	_
Total purchase price	371,468

Under acquisition accounting, assets and liabilities acquired are recorded at their fair value on the acquisition date, with any excess in purchase price over these values being allocated to identifiable intangible assets and goodwill at March 31, 2017.

## Goodwill and Identifiable Intangible Assets

### Goodwill

The change in the carrying amount of goodwill for the three months ended March 31, 2017 is:

Balance as of December 31, 2016	\$3,271,815
Goodwill – Fight Time Promotions	322,601
Goodwill – Sucker Punch	160,763
Balance as of March 31, 2017	\$3,755,179

# Intangible Assets

Identified intangible assets consist of the following:

	Useful	
Intangible assets	Life	Total
Video library, intellectual property	5 years	\$ 3,537,741
Venue contracts	3 years	1,966,400
Brand	3 years	373,867
Ticketing software	3 years	360,559
Fighter contracts		1,525,584
Total intangible assets, gross		\$ 7,764,151
Accumulated amortization		(901,863)
Total intangible assets, net		\$ 6,862,288

Amortization expense for the three months ended March 31, 2017 and 2016, was \$517,376 and \$0, respectively.

As of March 31, 2017, estimated amortization expense for the unamortized acquired intangible assets over the next five years and thereafter is as follows:

2017	\$ 1,579,764
2018	2,106,352
2019	1,905,355
2020	715,572
2021	536,911
Thereafter	18,334
	\$6,862,288

# Note 5. Commitments and Contingencies

# **Operating Leases**

We do not own any real property. Our principal executive offices are located at an office complex in New York, New York, which includes approximately twenty thousand square feet of shared office space and services that we are leasing. The lease had an original one-year term that commenced on December 1, 2015, which was renewed until November 30, 2017. The lease allows for the limited use of private offices, conference rooms, mail handling, videoconferencing, and certain other business services.

In November 2016, we entered a sublease agreement for office and video production space in Cherry Hill, New Jersey. The lease expires on June 30, 2019.

Each of the other Initial Business Units is operated from home offices or shared office space arrangements.

Rent expense was \$29,137 and \$0 for the three months ended March 31, 2017 and 2016, respectively.

# **Contingencies**

In the normal course of business or otherwise, the Company may become involved in legal proceedings. The Company will accrue a liability for such matters when it is probable that a liability has been incurred and the amount can be reasonably estimated. When only a range of possible loss can be established, the most probable amount in the range is accrued. If no amount within this range is a better estimate than any other amount within the range, the minimum amount in the range is accrued. The accrual for a litigation loss contingency might include, for example, estimates of potential damages, outside legal fees and other directly related costs expected to be incurred. As of March 31, 2017, the Company was not involved in any legal proceedings.

In April and May 2017, two purported securities class action complaints— *Shapiro v. Alliance MMA, Inc.*, No. 1:17-cv-2583 (D.N.J.), and *Shulman v. Alliance MMA, Inc.*, No. 1:17-cv-3282 (S.D.N.Y.)—were filed against the Company and certain of its officers in the United States District Court for the District of New Jersey and the United States District Court for the Southern District of New York, respectively. The complaints allege that the defendants violated certain provisions of the federal securities laws, and purport to seek damages on behalf of a class of shareholders who purchased the Company's common stock pursuant or traceable to the Company's initial public offering. We believe that these complaints are without merit and intend to defend vigorously against them. Based on the very early stage of the litigation, it is not possible to estimate the amount or range of possible loss that might result from an adverse judgment or a settlement of these matters.

## Note 6. Stockholders' Equity

On December 19, 2016, the Board of Directors of the Company awarded stock option grants under the 2016 Equity Incentive Plan to four employees to acquire an aggregate of 200,000 shares of the Company's common stock. The stock options have a term of 10 years and an exercise price of \$3.56 per share, vest annually over three years in three equal tranches and have a grant date fair value of \$497,840. The Company determined the fair value of the stock options using the Black-Scholes model. Each award was accepted by the recipient during the first quarter 2017.

On January 4, 2017, in connection with the acquisition of SuckerPunch, the Company entered an employment agreement with Bryan Hamper as Managing Director. Mr. Hamper was awarded a warrant to acquire 93,583 shares of the Company's common stock. The warrant has a term of 10 years, an exercise price of \$3.74, and a grant date fair value of \$181,920, and was fully-vested upon grant. The Company determined the fair value of the warrant using the Black-Scholes model.

On February 1, 2017, the Company entered into an employment agreement with James Byrne as the Company's Chief Marketing Officer. In connection with Mr. Byrne's employment he was award a stock option grant to acquire 100,000 shares of the Company's common stock. The stock option has a term of 5 years, an exercise price of \$3.55, and a grant date fair value of \$247,882, and was fully-vested upon grant. The Company determined the fair value of the stock option using the Black-Scholes model.

On March 10, 2017, the Company entered into a service agreement with World Wide Holdings and issued a warrant to acquire 250,000 shares of the Company's common stock. The warrant has an exercise price of \$4.50, term of three years and vest in equal one third increments on April 1, July 1 and October 1, 2017. The Company will recognize stock-based compensation expense as the warrant vests in 2017.

The number of shares of the Company's common stock that are issuable pursuant to warrant and stock option grants as of March 31, 2017 are:

	Weight-Average   Number of Shares Exercise Price Per		Stock Option Grants			
			Number of Shares Subject to Options	Weighted-Average Exercise Price Per Share		
Balance at December						
31, 2016	222,230	7.43	200,000	\$ 4.50		
Granted	343,583	4.29	300,000	3.56		
Exercised	_		—			
Forfeited				_		
Balance at March 31,						
2017	565,813	5.53	500,000	\$ 3.93		
Exercisable at March 31, 2017	315,813	N/A	100,000	N/A		

As of March 31, 2017 and 2016, the total unrecognized expense for unvested stock options, net of expected forfeitures, was \$739,745 and \$0, respectively, which is expected to be amortized on a weighted-average basis over a period of three years.

## Note 7. Net Loss per Share

Basic net loss per share is computed by dividing net loss for the period by the weighted average shares of common stock outstanding during each period. Diluted net loss per share is computed by dividing net loss for the period by the weighted average shares of common stock, common stock equivalents and potentially dilutive securities outstanding during each period. The Company uses the treasury stock method to determine whether there is a dilutive effect of outstanding option grants.

The following table sets forth the computation of the Company's basic and diluted net loss per share for the periods presented:

	Three Months Ended March 31,			
		2017		2016
Net loss	\$	(2,369,833)	\$	(116,687)
Weighted-average common shares used in computing net loss per share, basic and diluted		9,344,226		5,289,136
Net loss per share, basic and diluted	\$	(0.25)	\$	(0.02)

The following securities were excluded from the computation of diluted net loss per share for the periods presented because including them would have been anti-dilutive:

		Three Months Ended March 31,		
	2017	2016		
Stock options (exercise price \$3.55 - \$4.50 per share)	500,000	NA		
Warrants (exercise price \$4.50 - \$7.43)	565,813	NA		
Total common stock equivalents	1,065,813	NA		

#### Note 8. Income Taxes

The Company recorded no income tax provision for the three months ended March 31, 2017 and 2016, as the Company has incurred losses for these periods.

Income taxes are provided for the tax effects of transactions reported in the consolidated financial statements and consist of taxes currently due. Deferred taxes relate to differences between the basis of assets and liabilities for financial and income tax reporting which will be either taxable or deductible when the assets or liabilities are recovered or settled. In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred income tax assets will not be realized. The ultimate realization of deferred income tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred income tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based on consideration of these items, management has established a full valuation allowance as it is more likely than not that the tax benefits will not be realized as of March 31, 2017.

## Note 9. Subsequent Events

On May 2, 2017, the Company entered into an Asset Purchase Agreement pursuant to which it acquired the mixed martial arts promotion business of Undisputed Productions, LLC, doing business as National Fighting Championships or NFC ("NFC"). The purchase price for the acquisition was approximately \$512,000, of which \$140,000 was paid in the form of cash and \$372,000 was paid by delivering 273,304 shares of the Company's common stock. In connection with the acquisition, 81,991 shares of the common stock issuable as part of the purchase price was placed in escrow to secure the financial performance of the NFC promotion business following the acquisition. In the event that the gross profit of the NFC promotion business is less than \$100,000 during the 12-month period following the acquisition, all 81,991 shares will be forfeited and cancelled.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the consolidated historical and pro forma financial statements and related notes included in the Company's prospectus. In addition, this discussion contains forward-looking statements that involve risks, uncertainties and assumptions that could cause actual results to differ materially from management's expectations. Factors that could cause such differences are discussed in "Special Note Regarding Forward-Looking Statements" and "Risk Factors." We assume no obligation to update any of these forward-looking statements.

#### **Corporate Information**

Our principal executive offices are located at 590 Madison Avenue, 21 st Floor, New York, New York, 10022. Our telephone number is (212) 739-7825.

#### Overview

### Nature of Business

The Company was formed on February 12, 2015 to acquire companies in the mixed martial arts ("MMA") industry, and to develop and promote fighters to the sport's highest level of professional competition, including The Ultimate Fighting Championship (UFC), Bellator MMA, World Series of Fighting and other prestigious MMA promotions worldwide. The Company plans ultimately to promote over 125 domestic events per year, showcasing more than 1,000 fighters, through regional promotions operating under the Alliance MMA umbrella. As of the date of this filing, the Company has acquired 11 businesses to form the operations of Alliance MMA. See Note 1 - "Description of Business and Basis of Presentation" and Note <math>4 - "Acquisitions" of the Notes to Consolidated Financial Statements for additional information concerning the businesses acquired by the Company.

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# **Results of Operations – Alliance MMA**

#### Revenues

Our revenue is derived primarily from promotional activities including gate receipts, venue fees, food and beverage sales, merchandise sales, and local and regional sponsorships. Revenue from ticket sales is realized at the conclusion of the promotion. The majority of our ticket sales are made in cash which is collected prior to the event. Sponsorship and venue fees are earned with the completion of the event; customers typically pay such fees within 60 days following the event. We generate additional revenue from ticket services via CageTix, from fees earned through broadcast television advertising, internet streaming and pay-per-view offerings, as well as video production services via GFL, and from management overrides associated with fighter purses, third-party video pay-per-view sales, personal brand sponsorships and ancillary activities via SuckerPunch.

Revenue for the three months ended March 31, 2017 was \$755,000, compared to \$0 in the same period 2016 as the Company had not yet commenced operations. During the first quarter 2017 the Company held thirteen promotions resulting in \$506,000 of revenue. Net revenue from ticket services, electronic content distribution and video production totaled \$60,000, and revenue from fighter-related overrides was \$189,000. We expect revenues to increase as we continue to acquire MMA promotions and enhance the revenue opportunities for our existing promotions and related businesses.

## Expenses

General and administrative expenses increased approximately \$2.5 million from the quarter ended March 31, 2016, reflecting the integration and operation of the promotions we acquired in 2016, and comprise primarily the following approximate expenditures:

- \$892,000 of employee salary and benefits of which \$97,100 is related to prepaid consulting agreements;
- \$320,000 in stock-based compensation;1
- \$517,000 of amortization of intangible assets;1
- \$23,000 of depreciation of fixed assets;1
- business-related travel of \$159,000;
- business insurance of \$44,000;
- sales and marketing expenses of \$112,000;
- · IT-related expenses of \$36,000;
- \$50,000 related to stock maintenance and listing fees, payroll services, postage and other general and administrative expenses; and
- \$30,000 in rent and leasehold expenses.

Professional and consulting expenses increased by \$326,000 compared to the quarter ended March 31, 2016, primarily as a result of an increase in accounting and auditing related expenses of \$215,000, legal fees mainly related to the acquisitions and evaluation of potential acquisitions of \$100,000, and public relations expense of \$46,000.

We believe professional and consulting expenses will continue to be a significant cost as we continue to evaluate and acquire companies.

## Liquidity and Capital Resources

Our primary sources of cash used in the three months ended March 31, 2017 have been the issuance of stock in our initial public offering, and the operation of the combined Alliance MMA businesses.

As of March 31, 2017, our cash balance was \$2.9 million, which consists primarily of cash on deposit with banks. Our principal uses of cash include the acquisition of regional promotions, the payment of operating expenses, and the acquisition of capital assets. As of March 31, 2017, we had an accumulated deficit of \$7.2 million.

	 3 Months Ended March 31,		
	 2017		2016
Consolidated Statements of Cash Flows Data:			
Net cash used in operating activities	\$ (1,256,623)	\$	(122,117)
Net cash used in investing activities	(524,651)		—
Net cash provided by financing activities	 		122,117
Net decrease in cash	\$ (1,781,274)	\$	

<sup>&</sup>lt;sup>1</sup> These expenses, totaling \$957,000 represent non-cash charges.

We intend to finance our business operations using the proceeds of the IPO, cash on hand and cash provided by our operating activities. The Company incurred a net loss of \$2.4 million for the quarter ended March 31, 2017, and has an accumulated deficit of \$6.9 million since inception. Unless the Company is able to generate enough revenues to cover its operating costs, it will need to raise capital by selling shares of common stock or by borrowing funds through a working capital loan facility. Management cannot provide any assurances that the Company will generate sufficient revenue to continue as a going concern or, if it chooses to raise capital, that it will be successful in doing so on commercially reasonable terms or at all.

# **Operating Activities**

Cash used in operating our businesses was \$1.3 million for the three months ended March 31, 2017. For the quarter ended March 31, 2016, we used approximately \$122,000 of cash in preparing for our initial public offering and the acquisition of the Initial Business Units.

Except for increases in costs related to the evaluation and acquisition of additional businesses (which will be offset by the revenues provided by such acquisitions), we do not anticipate a material increase in quarterly cash expenditures during the balance of 2017 unless we begin to acquire businesses at a faster pace. We expect it to take approximately twelve months from the date of acquisition to integrate the operations and cost structure of a promotion or other business, and produce the intended improvement in profitability.

# **Investing Activities**

Cash used in investing activities was \$525,000 for the three months ended March 31, 2017, related to the acquisitions of SuckerPunch and Fight Time, totaling \$441,500 in the aggregate, the acquisition of a video library from Sheffield for \$25,000, and fixed asset purchases totaling \$58,000.

There were no investing activities during the three months ended March 31, 2016.

# **Financing Activities**

There were no financing activities for the three months ended March 31, 2017.

Cash provided by financing activities was \$122,000 for the three months ended March 31, 2016, primarily related to borrowings under a note payable to a related party.

### **Contractual Cash Obligations**

Our operating lease obligation represents the future minimum lease payments under non-cancelable facility operating lease.

See Note 7-- "Commitments and Contingencies" of the Notes to Consolidated Financial Statements for additional detail.

## **Off-Balance Sheet Arrangements**

As of March 31, 2017, we did not have any off-balance sheet arrangements as defined in Item 303(a)(4)(ii) of Regulation S-K.



# **Critical Accounting Policies and Estimates**

During the three months ended March 31, 2017 there were no significant changes in our critical accounting policies. See Note 2 - "Summary of Significant Accounting Policies" of the Notes to the Condensed Consolidated Financial Statements for additional detail. For a discussion of our critical accounting policies and estimates, see Part II, Item 7 – Management's Discussion and Analysis of Financial Condition and Results of Operations in the Form 10-K.

## **Recent Accounting Pronouncements**

See Note 2— "Recent Accounting Pronouncements" of the Notes to Condensed Consolidated Financial Statements for a full description of recent accounting pronouncements including the respective expected dates of adoption.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are a smaller reporting company as defined by Rule 12b-2 of the Exchange Act and are not required to provide the information under this item.

## **Item 4. Controls and Procedures**

## **Evaluation of Disclosure Controls and Procedures**

Attached as exhibits to this Form 10-Q are certifications of the Company's Chief Executive Officer and Chief Financial Officer, which are required in accordance with Rule 13a-14 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). This "Controls and Procedures" section includes information concerning the controls and controls evaluation referred to in the certifications and should be read in conjunction with the certifications for a more complete understanding of the topics presented.

This Quarterly Report on Form 10-Q does not include a report of management's assessment regarding internal control over financial reporting or an attestation report of the company's registered public accounting firm due to a transition period established by rules of the Securities and Exchange Commission for newly public companies.

As we are an emerging growth company and a newly-public company with no material operating history prior to the completion of the first tranche of our initial public offering on September 30, 2016, we have only recently commenced implementing "disclosure controls and procedures" ("Disclosure Controls"), as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, which are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, to allow timely decisions regarding required disclosure.

There are inherent limitations to the effectiveness of any system of disclosure controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. We conducted an evaluation of the effectiveness of our Disclosure Controls as of March 31, 2017, the end of the period covered by this Quarterly Report on Form 10-Q. The Disclosure Controls evaluation was done under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. Based upon this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, due to our limited financial and manpower resources, our Disclosure Controls were not effective as of March 31, 2017, such that the information required to be disclosed by us in reports filed under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure.



Management is in the process of determining how best to implement an effective system to ensure that information required to be disclosed in this Quarterly Report on Form 10-Q and subsequent filings to be submitted under the Exchange Act will be recorded, processed, summarized and reported accurately. Our management intends to develop procedures to address these issues to the extent possible given the limitations in our financial and manpower resources. No assurance can be made the implementation of these controls and procedures will be completed in a timely manner or that such controls or procedures will be adequate once implemented.

## **Change in Internal Control over Financial Reporting**

Other than the items noted above, there has been no change in the Company's internal control over financial reporting, as defined in Exchange Act Rules 13a-15(f) and 15d-15(f), during the Company's most recent quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

# PART II—OTHER INFORMATION

## **Item 1. Legal Proceedings**

In the normal course of business or otherwise, we may become involved in legal proceedings. We will accrue a liability for such matters when it is probable that a liability has been incurred and the amount can be reasonably estimated. When only a range of possible loss can be established, the most probable amount in the range is accrued. If no amount within this range is a better estimate than any other amount within the range, the minimum amount in the range is accrued. The accrual for a litigation loss contingency might include, for example, estimates of potential damages, outside legal fees and other directly related costs expected to be incurred.

In April and May 2017, two purported securities class action complaints— *Shapiro v. Alliance MMA, Inc.*, No. 1:17-cv-2583 (D.N.J.), and *Shulman v. Alliance MMA, Inc.*, No. 1:17-cv-3282 (S.D.N.Y.)—were filed against the Company and certain of its officers in the United States District Court for the District of New Jersey and the United States District Court for the Southern District of New York, respectively. The complaints allege that the defendants violated certain provisions of the federal securities laws, and purport to seek damages on behalf of a class of shareholders who purchased the Company's common stock pursuant or traceable to the Company's initial public offering. We believe that these complaints are without merit and intend to defend vigorously against them. Based on the very early stage of the litigation, it is not possible to estimate the amount or range of possible loss that might result from an adverse judgment or a settlement of these matters.

## Item 1A. Risk Factors

There have been no material changes to the Risk Factors disclosed in the Company's Form 10-K that was filed with the Securities and Exchange Commission on April 17, 2017.



# Item 6. Exhibits.

Exhibit No.	Description
31.1*	Certification of the Principal Executive Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934.
31.2*	Certification of the Principal Financial Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934.
32.1 (1)*	Certification of the Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 (1)*	Certification of the Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document*
101.SCH	XBRL Taxonomy Extension Schema Document*
101.CAL	XBRL Taxonomy Calculation Linkbase Document*
101.LAB	XBRL Taxonomy Label Linkbase Document*
101.PRE	XBRL Taxonomy Presentation Linkbase Document*
101.DEF	XBRL Taxonomy Extension Definition Document*
* Filed H	erewith

(1) The certifications on Exhibit 32 hereto are deemed not "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that Section. Such certifications will not be deemed incorporated by reference into any filing under the Securities Act or the Exchange Act.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# ALLIANCE MMA, INC

Date: May 15, 2017

By:	/s/ Paul Danner	
Dy.	/ 5/ 1 uui Duimei	

Name:Paul DannerTitle:Chief Executive Officer<br/>(Principal Executive Officer)

By: /s/ John Price

Name: John Price

Title: Chief Financial Officer (Principal Financial Officer) (Principal Accounting Officer)

#### CERTIFICATION

I, Paul Danner, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Alliance MMA, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods present in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)):
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financing reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2017

By: /s/Paul Danner

Paul Danner Chief Executive Officer (Principal Executive Officer)

#### CERTIFICATION

I, John Price, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Alliance MMA, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods present in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)):
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financing reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2017

By: /s/ John Price

John Price Principal Financial Officer (Principal Accounting Officer)

# Section 1350 CERTIFICATION

In connection with this Quarterly Report of Alliance MMA, Inc. (the "Company"), on Form 10-Q for the quarter ended March 31, 2017, as filed with the U.S. Securities and Exchange Commission on the date hereof (the "Report"), I, Paul Danner, Principal Executive Officer of the Company, certify pursuant to 18 U.S.C. Section. 1350, as adopted pursuant to Section. 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report, fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 15, 2017

By: /s/ Paul Danner

Paul Danner Chief Executive Officer (Principal Executive Officer)

## Section 1350 CERTIFICATION

In connection with this Quarterly Report of Alliance MMA, Inc. (the "Company"), on Form 10-Q for the quarter ended March 31, 2017, as filed with the U.S. Securities and Exchange Commission on the date hereof (the "Report"), I, John Price, Principal Accounting Officer of the Company, certify pursuant to 18 U.S.C. Section. 1350, as adopted pursuant to Section. 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report, fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 15, 2017

By: /s/ John Price

John Price Principal Financial Officer (Principal Accounting Officer)